

Managecast Technologies, Inc.

Cloud Backup | Disaster Recovery | Business Continuity

Case Study

Cincinnati-based company, Osborne Coinage, Improves Backup and Recovery by Utilizing Managecast Cloud Backup and Restore Solutions.

Company Profile

- The oldest private mint in America
- Located in Cincinnati, Ohio
- Fully managed backups and restores by Managecast



Managecast Technologies, Inc.
Powered by **Veeam**
www.managecast.com/veeam

Summary

Since 2012, Osborne Coinage, the oldest private mint in America, has used Managecast Technologies and Veeam to streamline its backup and recovery process. Before implementation, Osborne Coinage relied on Backup Exec for their backup and recovery services.

Over the last 7 years, Osborne Coinage has seen the importance of allowing Managecast to take its backups offsite, allowing more time to focus on its business needs.

Throughout this time, Managecast has been involved in many data recoveries from single files to entire servers, all while minimizing Osborne's efforts.

Company Overview

Osborne Coinage has served the United States and its people for over 185 years in the coinage business, providing high-quality custom coins, key tags, medallions, collectibles and more to its customers.

Throughout its years in business, Osborne Coinage has been able to provide coins to restaurants like Chuck-E-Cheese, to casinos and even to presidents such as Abraham Lincoln, Ulysses S. Grant and Franklin Roosevelt!

Additionally, Osborne has played a roll in the international market, partnering with top consumer brands Franklin Mint, Danbury Mint and Canada's national mint, where it produced a variety of circulating and non-circulating numismatic coins for countries around the world.

Holding the title as America's Oldest Private Mint, Osborne Coinage boasts 60,000 sq. ft of manufacturing under one roof, with enough specialty alloys to make over 20 million coin banks. Its self-contained facility includes the tools to crank out 600 million coins and tokens a year.

Managecast & Veeam Data Recovery

Eliminates the need for tapes
and tape rotation

Meets SLAs through fast and
reliable recoveries

Streamlines the process of
backup and recovery

Supports business continuity
plans

Reduce recovery times to
meet your RTOs and RPOs

Agentless, fully monitored
backup and recovery

POWERED BY
VEEAM

Business Situation

Osborne, like many organizations, struggled with properly protecting critical business data.

Keeping sensitive data encrypted and ensuring backup data was routinely kept offsite in case of a disaster was the primary concern.

When the time came to upgrade its servers, Osborne realized its spotty backups were not enough, and made the decision to switch to Managecast offsite cloud backup.

Along with this, Osborne was moving to VMware, which is an easy transition with Managecast.

Business Solution

Osborne Coinage appreciates that its backups are professionally managed by a dedicated data protection company like Managecast that provides comprehensive end-to-end backup and recovery management services, freeing in-house staff to focus on more strategic initiatives.

Managecast provides much more than just a "utility" type service, but actively takes on the day-to-day monitoring and management of backups by checking on them daily and proactively resolving issues. Managecast also handles all of the data recoveries when needed, making it nearly effortless to retrieve deleted or overwritten data.

The Managecast Solution includes not only professional management services, but also the local backup appliance, Veeam backup software, and offsite backup, all delivered within a seamless and complete solution.

"The Managecast support team gets it done quick and efficiently and will stay on it, until everything is operational again.

Their quick responses and their willingness to help, no matter what time of day or night it is, is very refreshing.

We have full confidence in Managecast and their entire team and we look forward to working with them, as always."

**Tim Blankenship -
Network Engineer**

Results

Osborne Coinage IT staff have been freed from performing backup system upgrades or learning new software and changes caused by upgrading servers and applications. A simple email request or phone call to restore data is all that is needed to initiate Managecast performing a recovery, many times within minutes of the request.

The overall process of data protection was improved as well. The systems are properly monitored and managed daily. The company is able to use Managecast to help address backup and recovery and allow full focus on its core business. Company data is now backed up with an outstanding provider, powered by top quality software.

"Since we moved to Managecast and cloud backups, we've had many data disasters to recover from and Managecast has went above and beyond to support us.

We've had everything from single file restores to mass restores of entire servers done over the years and Managecast has never failed us yet."

Tim Blankenship | Network Engineer

About Managecast Technologies

Managecast Technologies is a data protection business, founded in February of 2000, that is solely focused on backup and disaster recovery. Passionate about providing world-class data protection solutions, we offer a broad spectrum of services around backup, disaster recovery and business continuity solutions.

We combine professional management and disaster recovery planning services with the ability to deliver complete offsite disaster recovery solutions for virtually any platform and application. Our data centers are located in Cincinnati, Ohio and Detroit, Michigan and are HIPAA, SSAE 19, SOX and PCI compliant/certified.